

Massimo Morelli

CURRICULUM VITAE

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•Education:

- Ph.D. in Economics Harvard University, 1996.
- Dottorato in Economia Politica at University of Pavia, 1995.
- Laurea in Economics and Social Sciences (summa cum laude) at Bocconi University, 1991.

•Current Academic position and affiliations:

- Professor of Political Science, Bocconi University, department of Policy Analysis and Public Management, with secondary affiliation in Economics, since 2014;
- Research Fellow in:
 - Innocenzo Gasparini Institute for Economic Research (IGIER);
 - Carlo F. Dondena Centre for Research on Social Dynamics and Public Policies;
 - Center for Economic Policy Research (CEPR), Public Economics group.

•Previous academic positions and affiliations:

- Professor of Political Science and Economics, Columbia University, since 2007;
- National Bureau of Economic Research (NBER) Research Associate;

- Part-time Professor of Economics at the European University Institute, 2009-11;
 - Associate Professor of Economics and Political Science at the Ohio State University (2004-07);
 - Assistant Professor of Economics at The Ohio State University (2000-04);
 - Research Fellow at the Institute for Advanced Study, School of Social Science, Princeton (2001-02);
 - Visiting Professor at University of Minnesota (1999-2000);
 - Assistant Professor of Economics at the Iowa State University (1997-2000);
 - Marie Curie Post-Doctoral Fellow at the Center for Operation Research and Econometrics, CORE (1996-97).
- **Grants and Fellowships:**
- *European Research Council Advanced Grant*, 694583, awarded in 2016: “The Political Economy of Power Relations”;
 - *Framework for Attraction and Strengthening of Excellence* in Italy, grant starting in October 2017;
 - *Prin* grant on “Macroeconomic Management and Consensus Preservation,” awarded in 2016;
 - *National Science Foundation*, *Grant SES-0519205 and 0811966*, (2005-09): theory and experiments of multilateral bargaining on multi-dimensional policy space with incomplete information. Co-funded by the Economics program and the Decision Risk and Management Science division;
 - *National Science Foundation*, *Grant SES-0213312* (2002-05): research on electoral systems and incentives for parties, candidates and voters;
 - Deutsche Bank Fellowship (2001-02), as a Fellow of the *Institute for Advanced Study* in Princeton;
 - *National Science Foundation Starter Award* (2000-01): for research project on the endogenous quality of elected officials;

- International Center for Economic Research (Torino) Fellowship, Summer 2001 and Summer 2002;
 - CORE post-doctoral Fellowship and Marie Curie Fellowship (1997);
 - Bocconi Fellowship (1995, 1996);
 - Harvard Graduate Society Fellowship (1994);
 - San Paolo Bank fellowship (1992 to 1994).
- **Awards and Prizes:**
- Lions Club award, 2017;
 - International Geneva Award 2015, for the paper “Strategic Mass Killings”;
 - Bocconi University Research Excellence Award for 2014, 2015 and 2016;
 - 2015 Elinor Ostrom Prize for best paper on the Journal of Theoretical Politics during year 2014;
 - Excellence in refereeing award (2014), *Review of Economic Studies*;
 - Excellence in refereeing award since 2008, *American Economic Review*;
 - *La Canaviglia 2007*: most important prize by the City of Livorno, instituted to recognize every year one citizen of Livorno for his or her general achievements and international recognition;
 - *Koc University Prize* for best paper in the Review of Economic Design in year 2000;
 - Innocenzo Gasparini Prize for best student in the Social and Economic Disciplines (DES) undergraduate program at Bocconi University in 1990.
- **Research interests:** Game theory, mechanism design, political economy, governance institutions, development economics, behavioral and public economics, comparative politics and international relations.
- **Main Publications, last to first:**

1. *Journal of Political Economy* (forthcoming): “Dispute Resolution Institutions and Strategic Militarization” (with Adam Meirowitz, Kris Ramsay and Francesco Squintani);
2. *Journal of Political Economy* (forthcoming): “Redistributing Income under Proportional Representation, a Correction” (with Margherita Negri);
3. *Journal of Politics* (forthcoming): “Elections and Divisiveness: Theory and Evidence” (with Elliott Ash and Richard Van Weelden);
4. *Journal of Economic Literature* (September 2017): “On Economic Interdependence and War” (with Tommaso Sonno);
5. *Journal of Monetary Economics* (2016): “Credit Market Frictions and Political Failure” (with Madhav S. Aney and Maitreesh Ghatak), **Vol.** 81, 48-64;
6. *Journal of International Economics* (2016): “Cultural Differences and Institutional Integration” (with Luigi Guiso and Helios Herrera), **Vol.** 99, 97-113;
7. *American Journal of Political Science* (2016): “Turnout Across Democracies” (with Helios Herrera and Salvatore Nunnari), **Vol.** 60(3), 607-24;
8. *Games and Economic Behavior* (2016): “Internal Hierarchy and Stable Coalition Structures,” (with In-Uck Park), **Vol.** 96, 90-96;
9. *Economic Aspects of Genocide, Mass Atrocities, and Their Prevention*, Oxford University Press Handbook: *Chapter 6*: “Incentives and Constraints for Government Mass Killings: a Game-Theoretic Approach” (with Joan Esteban and Dominic Rohner);
10. *Review of Economic Studies* (2015): “Mediation and Peace” (with Johannes Horner and Francesco Squintani), **Vol.** 82, 1483-501;
11. *Quarterly Journal of Economics* (2015): “The Geography of Inter-State Resource Wars” (with Francesco Caselli and Dominic Rohner) **Vol** 130-1, pp. 267-315;
12. *Journal of Political Economy* (2015): “Strategic Mass Killings” (with Joan Esteban and Dominic Rohner), **Vol.** 123-5, 1087-1132; International Geneva Award winner 2015;

13. *Journal of Development Economics* (2015): “Resource Concentration and Civil Wars” (with Dominic Rohner), **Vol.** 117, 32-47;
14. *Social Choice and Welfare* (2015): “Approval Quorums Dominate Participation Quorums” (with Francois Maniquet), **Vol.** 45-1, 1-27 (lead article);
15. *Journal of Public Economics* (2014): “A Volatility-Based Theory of Fiscal Union Desirability,” (with Jaime Luque and Jose’ Tavares), **Vol.** 112-C, 1-11 (lead article);
16. *Economic Journal* (2014): “Turnout and Power Sharing” (with Helios Herrera and Tom Palfrey), **Vol.** 124 (issue 574), 131-62;
17. *Journal of Theoretical Politics* (2014): “Ideology and Information in Policy making” (with Richard Van Weelden), **Vol.** 25(3), 412-39 – (awarded the 2015 Elinor Ostrom Prize for the best paper published in JTP during 2014);
18. *Economica* (2014): “The Incumbency Effects of Signalling” (with Francesco Caselli, Tom Cunningham and Ines Moreno de Barreda), **Vol.** 81 (issue 323), 397-418;
19. *Rivista di Politica Economica* (2012): “Union Integration Paths”, lead article, pp 7-25;
20. *Economic Theory* (2012): “Pork vs. Public Good Provision: An Experiment within a Legislative Bargaining Framework” (with Guillaume Fréchette and John Kagel); **Vol.** 49-3, pp. 779-800;
21. *American Economic Journal: Microeconomics* (2012): “Competitive non linear Taxation and Constitutional Choice,” (with Huanxing Yang and Lixin Ye), **Vol.** 4-1, 142-75;
22. *Handbook on the Political Economy of War* (2011), edited by Chris Coyne, Elgar Publishing: “The Reasons for Wars - an Updated Survey” (with Matthew O. Jackson), Chapter 3;
23. *Quarterly Journal of Political Science* (2009): “Strategic Militarization, Deterrence and Wars,” (with Matthew O. Jackson) **Vol.** 4-4, 279-313;

24. *American Journal of Political Science* (2008): “Incumbents’ Interests and Gender Quotas” (with Francois Maniquet and Guillaume R. Fréchette) Vol. **52-4**, 891-909;
25. *Journal of Economic Theory* (2007): “Entrepreneurial Talent, Occupational Choice and Trickle Up Policies” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **137**, 27-48; also reprinted in *Entrepreneurship in Recession* (2011), edited by S.C. Parker, as part of “THE INTERNATIONAL LIBRARY OF ENTREPRENEURSHIP Series,” Editor: David B. Audretsch;
26. *American Economic Review* (2007): “Political Bias and War” (with Matthew O. Jackson), Vol. **97-4**, 1353-73;
27. *American Economic Review* (2006): “Self-Enforcing Voting in International Organizations” (with Giovanni Maggi), Vol. **96-4**, 1137-58; also reprinted in *Public International Law* (November 2010), edited by Eric A. Posner, Elgar Publishing;
28. *Econometrica* (2005): “Behavioral Identification in Coalitional Bargaining: an Experimental Analysis of Demand Bargaining and Alternating Offers” (with Guillaume Fréchette and John Kagel), Vol. **73-6**, 1893-939;
29. *Games and Economic Behavior* (2005): “Gamson’s Law versus Noncooperative Bargaining Theories” (with Guillaume Fréchette and John Kagel), Vol. **51-2**, 365-82;
30. *Journal of Public Economics* (2005): “Nominal Bargaining Power, Selection Protocol and Discounting in Legislative Bargaining” (with Guillaume Fréchette and John Kagel), Vol. **89-8**, 1497-1518;
31. *Review of Economic Studies* (2004): “Party Formation and Policy Outcomes under Different Electoral Systems,” Vol. **71-3**, 829-53;
32. *Journal of Public Economics* (2004): “Bad Politicians” (with Francesco Caselli), Vol. **88/3-4**, 759-82;
33. *Journal of Economic Theory* (2004): “Retrading in Market Games” (with Sayantan Ghosal), Vol. **115**, 151-81;

34. *Games and Economic Behavior* (2003): “The Demand Bargaining Set: General Characterization and Application to Majority Games” (with Maria Montero), Vol. **42-1**, 146-64;
35. *Review of Economic Studies* (2001): “Occupational Choice and Dynamic Incentives” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **68-4**, 781-810;
36. *Review of Economic Design* (2000): “Network Formation with Sequential Demands” (with Sergio Currarini), Vol. **5-3**, 229-49; (best paper award 2000); also reprinted in *Networks and Groups: Models of Strategic Formation*, edited by B. Dutta and M.O. Jackson, Springer Verlag, Heidelberg 2003;
37. *American Political Science Review* (1999): “Demand Competition and Policy Compromise in Legislative Bargaining,” Vol. **93-4**, 809-20;
38. *Research in Economics* (1997): “Game-Theoretic Definitions of Fairness and the Contractualistic Foundations of Justice” (with Pier Luigi Sacco), **Vol.** 51-4, 387-400.

• **Policy articles and other publications:**

39. *The Political Economist* (2017): “Populism: Protection Demand and Disinformation Supply” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
40. *Vox EU* (November 26 2016): “The Italian Constitutional Reform and Legislative Efficiency” (with Moritz Osnabruegge); <http://voxeu.org/article/italian-constitutional-reform-and-legislative-efficiency>
41. *VoxEU* (November 3 2014): “Fixing Europe in the Short and Long Run: the European Federal Institute” (with Luigi Guiso);
42. *Vox EU* (July 19 2013): “Asymmetric Oil: Fuel for Conflict” (with F. Caselli and D. Rohner);
43. *Middle East Policy* (2014): “The Turkey-KRG Energy Partnership: Assessing Its Implications” (with Costantino Pischedda), **Vol.** 21(1), 107-21;
44. *National Interest* (2013): “Let Turkey and Kurdistan Get Closer,” with Costantino Pischedda. <http://nationalinterest.org/commentary/let-turkey-kurdistan-get-closer-9335>

45. “Oil, Federalism, and Third-party Intervention: An Assessment of Conflict Risk in Iraqi Kurdistan”, in Filippo Andreatta (ed.), *Solutions and Failures in Identity-based Conflicts*, Trento: FBK Press (with C. Pischedda);
46. *Review of Economic Design* (August 2009): “Institutional Design and Conflict; an Introduction.” Vol **13(3)**, 167-70;
47. *American Political Science Review* (2007): “Demand Commitment and Legislative Bargaining: A Response.” Vol. **101(4)**, 851;

• **Working papers and work in progress:**

48. “The Demand and Supply of Populism” (with Luigi Guiso, Helios Herrera and Tommaso Sonno), CEPR Discussion Paper 11871 – covered in *Economist*, *Corriere della Sera*, *Sette*. newer version presented at NBER Summer Institute 2017;
49. “From Weber to Kafka: Political Instability and the Rise of an Inefficient Bureaucracy,” (with Gabriele Gratton, Luigi Guiso and Claudio Michelacci), under review;
50. “Electoral Systems and Polarization: Evidence from the New Zealand Reform Using Machine Learning Techniques” (Elliott Ash and Moritz Osnabruegge);
51. “Legislative Activity and Private Benefits: A Natural Experiment in New Zealand” (with Moritz Osnabruegge and Matia Vannoni);
52. “The Survival and Demise of the State: A Dynamic Theory of Secessions” (with Joan Esteban, Sabine Flamand and Dominic Rohner);
53. “Electoral Systems, Taxation and Immigration Policies: Which System Builds a Wall First?” (with Margherita Negri), CEPR DP 12212;
54. “Language as Data: Natural Language Processing and Information Extraction” (with Elliott Ash and Matia Vannoni);
55. “Public Good Provision and Strategic Fund-raising,” with Lise Vesterlund;
56. “The Institutional and Political Determinants of Legislative Complexity in the US: a Linguistic Approach” (joint with Elliott Ash and Matia Vannoni);

57. “Love Thy Immigrant – A Complementarity Theory of Immigration Policies” (with Joan Esteban and Dominic Rohner);
58. “A Theory of Power Wars” (with Helios Herrera and Salvatore Nunnari);
59. “Optimal Intervention Design in Multilateral Conflict,” with Jun Xiao;
60. “Corruption and Extremism” (with Antonio Nicolò’);
61. “Comparative Bureaucracy” (with Michael Castanhera, Helios Herrera and Michael Ting);
62. “Civil Conflicts and the Mismatch of Powers: an Empirical Analysis” (with Laura Ogliari and Long Hong);
63. “Third Party Intervention and Conflict,” with Adam Meirowitz, Kris Ramsay and Francesco Squintani.

• **Newspaper articles for:** *Il Sole 24Ore; La Repubblica; EuroIntelligence.com; La Voce, Vox, Linkiesta, Noise from Amerika, Columbia Spectator.*

• **Teaching:**

- Graduate courses in Political Economy taught until now:
 - Topics in International Relations and Conflict Theory;
 - The Political Economy of Institutions.
- Graduate courses in Economic Theory taught until now:
 - Game Theory (cooperative and non-cooperative);
 - Mechanism Design and Contract Theory;
 - Public economic theory.
- Undergraduate courses: Political Economy, Game theory, intermediate microeconomics, natural resources and conflict, international relations.

• **Editorial services and research organization memberships:**

- Executive Board member of the European Political Economy Consortium (EPEC);
 - Coordinator of the Politics and Institutions Unit of the Carlo F. Dondena Center for Research on Social Dynamics and Public Policies;
 - Springer editorial board member, *Review of Economic Design*, since 2009; Editor of special issue on *Institutional Design and Conflict*, 2009, volume 13(3);
 - Associate Editor of *Political Science Research and Methods (PSRM)*, the official journal of the European Political Science Association;
 - Associate member of *ThReD*, an organization devoted to frontier *Theoretical Research in Development* economics.
- **Reviewer for:** *American Economic Review*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Econometrica*, *Review of Economic Studies*, *Journal of Economic Theory*, *Games and Economic Behavior*, *Journal of the European Economic Association*, *International Economic Review*, *Scandinavian Journal of Economics*, *Review of Economic Design*, *Journal of Public Economics*, *Journal of Public Economic Theory*, *Journal of Development Economics*, *Journal of Law, Economics and Organization*, *Journal of Comparative Economics*, *American Political Science Review*, *American Journal of Political Science*, *British Journal of Political Science*, *International Studies Quarterly*, *Quarterly Journal of Political Science*, *Journal of Theoretical Politics*, and *National Science Foundation*.
- **Ph.D. thesis supervising:** I have supervised 14 Ph.D. dissertations, and 12 of such students now hold academic positions. Most recent placements: postdocs at Toulouse TSE, Princeton (2), EUI, Warwick, Oxford, LSE and Cambridge and assistant professor jobs at St. Andrews, Warwick, Queen Mary, San Paolo, , Bristol, Kings College.
- **Hobbies:** Jazz, rowing and swimming.